



Samwel Sebastian Ndandala, FCCA.

Current Role: Associate Director, Deloitte Consulting

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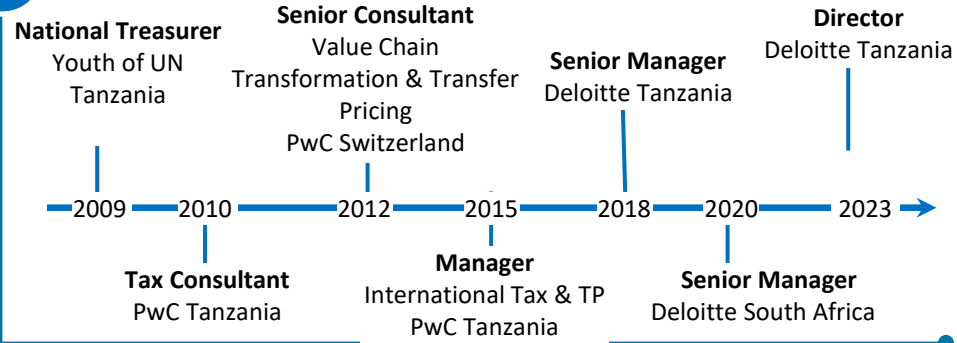


Summary of Key Attributes

- A growth-mindset leader with over thirteen years of experience in finance, reporting, local and international tax as well as transfer pricing.
- I have great stakeholder engagement skills, comfortably interacting with boards, head of corporates, interpreting finance, economic and tax matters for them and helping them embed those considerations into their strategic and operational thinking. I have advised a number of multinational banks in Africa and Europe on finance, strategy and taxation.
- I have a solid understanding of how regulators across the region (including tax authorities, supreme audit bodies) operate, having interacted with them at the highest level to address technical and procedural matters. My experience integrates compliance, planning, execution, documentation as well as dispute resolution.
- I've been a member of the Tanzania's Finance Minister's Think Tank, advising him on fiscal policy matters. I regularly produce thought leadership materials and publications. I have also addressed the budgetary committee of the parliament of the United Republic of Tanzania.
- An effective communicator, I have conducted technical trainings / spoken in various professional and business associations such as ACCA(UK), CPA (T), CEO's Roundtable (Tanzania), the South African, American, British and European Union Business Groups in Tanzania.
- Having worked across different countries and with people from different nations, and having travelled to over thirty countries, I easily adapt to multi-cultural teams and can bring the flexibility required to interact with multiple stakeholders.
- I have driven multi-country assignments, particularly Pan-African ones where I have lead a team of experts from across the continent to deliver on growth projects with reporting responsibilities to the Africa Function Leader / Exco.
- I'm keen to extract insights from information, and am passionate about delivering on agreed strategy while empowering my team and the broader organisation.



Career Trajectory



Selected / Relevant Accomplishments

- Responsible for the growth strategy of the tax and legal team at Deloitte Consulting, achieving consistent average double digit growth over the last four years in a relatively competitive consulting landscape.
- Led a team of 30+ to deliver within budget constraints. This includes one-on-one coaching with managers. Responsible for assessing, designing and executing on training programmes.
- Successful engagement with regulators such as TRA, BoT and supreme audit bodies to resolve matters internally and for clients.
- Multiple board level reporting and training (of members) and presentation on various matters to provide insights on relevant developments against strategy.
- Elected Country Chairman and Tanzania's representative in the International ACCA Assembly. Board member of a charity organisation, keeping an eye on its Finance & Treasury functions.
- Technical lead on financial services training (reporting, regulatory and tax) for Deloitte Tanzania (2019 to date). Also led training for NGO clients.
- Moderated the EU-Tanzania Business Summit with high level delegates. The summit was opened by the Vice-President of the United Republic of Tanzania and I moderated a panel on available investment opportunities in mainland Tanzania (Feb 2023).



Academic and Professional Qualifications / Memberships

- M.A. from SOAS, University of London (2015)
- Bachelor's Degree in Finance from Mzumbe University (Tanzania) (2010)
- Member, Chartered Accountant (ACCA-UK) (2012)
- Certified Public Accountant CPA(T) (2016)
- Third overall best student countrywide, ACCA (UK) exams (2012)
- The British Chevening Scholarship for future leaders (2014)
- Represented Mzumbe University in the Zain Africa Challenge (TV Quiz show) - 2009

Selected Consulting Projects Led / Responsible For

Organisation	Work Led / Responsible for
NBC Tanzania (ABSA), ABSA Tanzania, FNB Bank Tanzania, CRDB Plc and NMB Plc and Stanbic Bank Tanzania	Review of intra-group cost structures. Corporate income tax compliance services, tax reviews, and preparation of transfer pricing documentation. Support includes TRA audit work in resolving tax disputes. Advise on specific transactions / products.
The Barrick Group	Dispute resolution and general tax advisory services. Tax compliance services, including review of provisions in the financial statements and advice on treatment of certain transactions / events.
Credit Suisse (CH), UBS Switzerland (CH) & Coutts Bank	Global value chain review, including benchmarking cost ratios and intra-group financing.
NCBA Bank Tanzania	Support on the merger between the Commercial Bank of Africa and NIC Bank in Tanzania (including BoT and TRA engagements)
The National Audit Office (Tanzania)	Performed training for experts on transfer pricing and reviewed their work on their review of revenue authority audits
Apex & Xepa Mining Limited, Tembo Nickel Tanzania (BHP)	Developing a profit split methodology for distribution of returns among the mining parties. The analysis involved the economic analysis of the mining value chain analysis.
Allianz Group	Support with pre and post acquisition of the Tanzanian subsidiaries of the insurance company. Work involved Due Diligence, Structuring Advice and as well Regulatory compliance management.
Hoffmann-La Roche	Support with an Advance Pricing Agreement between the Swiss and America Tax Authorities.
Diageo Group & Coca-cola Kwanza Limited	Dispute Resolution as well as support with the defense in a tax case in the Tax Revenues Appeals Board, including supporting with submission and preparations of expert witnesses.

Personal Achievements of Resilience / Intentionality

- Completed the Edinburgh Full Marathon (2018).
- Successfully summited Mount Kilimanjaro (2020).
- Summited Mount Oldoinyo Lengai (2017), Hanang (2018), Quiraing Trail (2018), Mount Pilatus (2015).
- Did Africa's highest bungee jump (Bloukrans Bridge) (2021)

Other Experiences / Hobbies / Interests

- I take a keen interest in mentoring young people and have given talks and presentations to University Students and Youth Groups, particularly as it relates to the field of finance.
- I have appeared in a number media outlets (TV and print) as well as podcasts to discuss fiscal matters and government budgets as well as leadership and personal finance.
- As a student, I developed and executed an awareness campaign against early pregnancies in secondary schools in Zanzibar with the Youth of the United Nations Association of Tanzania (2009)
- I was voted the best delegate in the Tanzania Model United Nations Conference (2008)
- I am keen on physical fitness, with a passion for hiking.
- I enjoy reading and doing book reviews and am particularly fond of economic history and biographical works.

Referees

Name and Role	Contact Details
Benedict Bisunzu Chief Executive Officer Tembo Nickel Tanzania Limited	benedict.busunzu@kabanganickel.com +255 754 569 788
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